



Sales & Marketing Graduate Opportunity

12-months fixed term

With a view to a full time contract opportunity at the end

Working in Sales & Marketing at IQD, Somerset

About IQD

IQD Frequency Products Ltd provides specialist electronic components for timing and frequency control applications and can trace its origins as far back as 1973. We are based in Crewkerne, Somerset, in the UK but have a network of long-standing global customers. IQD is now part of the Würth Elektronik (WE) eiSos group who supply electronic components to large electronics manufacturers across the world. WE eiSos group employs over 7,300 colleagues in 50 countries and IQD benefits from the global infrastructure and support. Yet, IQD is independently managed as a small business that thinks dynamically and is constantly responding agilely to market needs.

Not everyone will know much about electronics or frequency timing products when they join IQD, however, this can be overcome with the in-house training and support we offer new colleagues. It's more important to us to recruit the right skills and experience to fit into our growing company so we can achieve our ambitious growth plans together.

About the Graduate Programme/Graduate Internship in Sales & Marketing

Our **Graduate Programme** will give you 12 months of real-life practical experience in our Sales & Marketing team. It will help you to grow your knowledge of the world of work, gain experience within different teams and roles in Sales & Marketing and improve your understanding of the electronic components industry. We offer an excellent opportunity to find out what you are good at and what you enjoy most in a professional environment.

What can you expect from the programme?

- 12 months placement in different teams learning about what they do and being given real responsibilities;
- Accessing first-hand what career options Sales and Marketing offer, what different skill requirements may be, such as creative mindset or planning and organizational skills, analytical mind, communication and negotiation skills, strategic thinking, commercial awareness, attention to detail etc.
- Our programme will help you discover your competences, your strengths and your preferred Sales & Marketing discipline.
- After 6 months we will work closely with you to give you the opportunity to take over the responsibility in a Sales & Marketing role that suits your skills best.

About You

This is a development programme for new university graduates with business/marketing or engineering/technical qualifications at BA/BSc/MSc/MA level, so we don't expect you to have lots of experience and understanding of the industry. We do expect candidates to have built some transferable skills:

Curiosity, Collaboration, Can-do attitude, Enthusiasm, Continuous learning mindset, Innovation.

Application Process

- Send us your CV and a covering letter telling us why you are the best candidate for our Graduate Programme
- Video interview
- Personal interview

You will join us on a full time basis with a 12 months contract and will receive ongoing training and development. The aim is to convert your contract to a permanent one at the end of this programme, discussing with you where you fit best.

Working for IQD

We offer a range of benefits to our team, including:

- Regular social events including a summer party and Christmas event
- Complimentary refreshments at work – tea, coffee, fresh fruit
- Generous Holiday Entitlement
- Bank Holiday and Christmas/New Year office closedown
- Excellent company training
- Some roles offer opportunity for hybrid working
- Some roles offer opportunity for international travel for work
- Special discounts and offers through Bright HR
- On-site carparking

We look forward to receiving your application at IQDHR@iqdfrequencyproducts.com